

IHBA Spring Hereford Bull Sale - 2018

Annual Bull Sale – Saturday, March 24th - Knoxville Livestock Market, Knoxville, IA

Sale Day: Bulls may arrive Saturday morning. Contact Knoxville Livestock at 641-842-5555 to discuss pre-arranging any earlier arrivals. Viewing of Bulls will be available prior to sale. Bulls will be sold in a 'non-fit', un-haltered, format.

Sale Time: 11:00 AM. Registered Hereford Bulls shall sell first, prior to other sale cattle that day. Sale order will be determined by Knoxville Livestock staff.

Consignment of Bulls:

- Registered Hereford bulls, 2017 born or older (service-age), are eligible to be consigned
- Consignors shall be current members of the Iowa Hereford Breeder's Association.
- All bulls must pass a Breeding Soundness Exam (BSE) prior to the sale, and documentation should be available on sale day. It is suggested that the exam be conducted 15-45 days prior to Sale to be current, yet in enough time to notify Sale committee if a bull does not pass the exam. Any bull that does not have documentation brought along showing a successful BSE, will be checked by the Knoxville staff, at Seller's expense.
- Trich tests are not mandatory for the Sale, but they are required for any bull 18+ months old to be transported into Missouri. Consignors of older bulls are encouraged to consider Trich testing their bull(s) if they want the option to access any potential Missouri buyers who may be at the Sale.
- Based on prior Sales history, older (18-24+ month old) bulls, with low-to-moderate birth weight, in good body condition, have sold the best. It is anticipated that the market is more likely to be soft if too large number of bulls are offered. While no set 'limit' of total Hereford bulls will be enforced, it is suggested that the Sale may be more successful for all consignors if the total number of Hereford bulls remain around 30 or less.
- Individuals are asked to limit to 2 bulls consigned – although additional bulls may be placed on a 'waiting list'. If less than 30 bulls are consigned by March 10th, then additional bulls per consignor will be accepted. All consignors will have their first 1-2 bulls sold, before any consignor's additional 'waiting list' bulls are sold.
- Deadline for consignment shall be March 10th. At that time, if less than 30 bulls have been consigned, animals on the 'waiting list' will be reviewed and Consignors will be notified if additional animals may be included.
- Unregistered Hereford bulls may also be included in the Sale, but they will not be included in the catalog and will sell at the end of the Sale.

Sale Catalog: Details on all Bulls to be included in the sale shall be included in a Sale Catalog. Information should include Registration number, pedigree, EPD's, actual weights (BW, WW, YW), description of animal, and contact information of consignor. Pictures will be included if provided. Catalog will be made available on-line at the IHBA website, and updated periodically. Printed copies will be made available at Knoxville Livestock Market on sale day.

Registration Certificates: Transfers shall be coordinated between buyer and seller, and transferred at Seller's expense.

Prospective Buyers' Information: Sale Catalog can be viewed on-line at <http://www.iowahereford.org/> Catalog will be updated periodically as more animals are consigned. **Check back often.** Questions on specific lots may be directed to the respective Consignors prior to the Sale. Consignor contact information will be included in catalog.

To consign or ask questions: Contact Marilyn Lenth at (319) 269-3146 or e-mail Lhfarms1@neitel.net